

THE BASICS

1. What part of town (or country) do you want to live in?

2. What price range would you consider? No less than \$ but no more than \$
3. Are schools a factor and, if so, what do you need to take into consideration (e.g want specific school system, want kids to be able to walk to school, etc.)?
4. Do you want an older home or a newer home (less than 10 years old)?
5. What kind of houses would you be willing to see? One story2 story split levelbi-level townhousecondo New constructionRanch
6. What style house appeals to you most?contemporarytraditionaltudorcolonialmodernno preference
7. How much renovation would you be willing to do?A lotA littleNone!
8. Do you have any physical needs that must be met, such as wheelchair access?

THE LOT

N	NUST HAVE	WOULD LIKE TO HAVE
Large yard (1 acre or more)		
Small yard (less than 1 acre)		
Fenced yard		
1 Car Garage		
2 Car Garage		
3 Car Garage		
4+ Car Garage		
Extra parking		
Patio/deck		
Pool		
Outdoor spa		
Outdoor Kitchen		
Other buildings (barn, shed, etc	2.)	
Special view Of what?		

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THE INTERIOR

9. How many bedrooms must you have? would you like to have?				
10. How many bathrooms do you want?				
11. How big would you like your house to be (square feet)? No less than But no more than				
12. What features do you want	to have in your house? MUST HAVE	WOULD LIKE TO HAVE		
Carpet				
Ceramic tile				
Hardwood floors				
Eat-in kitchen				
Separate dining room				
Formal living room				
Family room				
Basement				
Separate laundry room				
Fireplace				
Master on the main				

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THE NEXT STEPS

1. Get your credit in order

Good credit is essential when buying a home. A poor credit score can lead to a higher interest rate and, by extension, a higher monthly payment. Dings on your credit—e.g., an old debt that's been turned over to a collection agency, or a high credit card balance—can even prevent you from buying a home. Before you start house hunting, pull your credit report and address any problems dragging down your score.

2. Get pre-approved

Before setting foot in a home, find a reputable lender and get pre-approved. Let us be clear. This is not a simple pre-qualification; a pre-approval uncovers exactly how much house you can afford and is an essential component of a successful offer letter.

3. Fill your cash reserves

Don't just save up for a down payment. Make sure you've stuffed your emergency fund, too. In addition to having the down payment in your bank account, you should have an emergency fund that amounts to several months of what the mortgage payments would be.



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Any ideas or wants you have that aren't mentioned in this wishlist...

Thank you!

Thank you for choosing to put your trust in me for the process of buying and/or selling your home. Every member of my team is committed to ensuring that ALL of your real estate needs are not just met, but exceeded! I've created this book for your convenience and we hope that it will be a valuable resource. While the entire process is outlined for you here, please know that I will be staying in constant contact with you throughout the process. Your experience will be unique and I will adjust our service according to your wants and needs.

My focus is on your complete satisfaction.



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